# Sources of Revenues and Types of Expenditures

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### **Session Overview**

- Major sources of revenue for the general fund
- A closer look at taxes
- Common special revenue funds & uses
- Grant funds & conditions
- Types of expenditures and benchmarks

# General Fund Revenues Property Taxes – Ad Valorem Taxation

#### Fiscal Year 2020

#### Fiscal Year 2021

| Home Value        | \$<br>100,000 |
|-------------------|---------------|
|                   |               |
| ax Rate per \$100 | \$<br>0.50    |
|                   |               |
|                   |               |
| Гах Levy          | \$<br>500.00  |

No New Revenue Tax Rate – rate that generates the same tax levy as year before. Ex: \$.47619

# General Fund Revenues Property Taxes – One more example

#### Fiscal Year 2020

#### Fiscal Year 2021

| Home Value         | \$ 100,000.00 | Home Value         | \$ 100,000.00 |
|--------------------|---------------|--------------------|---------------|
|                    |               | New Home           | \$ 100,000.00 |
|                    |               |                    |               |
| Tax Rate per \$100 | \$ 0.50       | Tax Rate per \$100 | \$ 0.50       |
|                    |               |                    |               |
| Tax Levy           | \$ 500.00     | Tax Levy           | \$ 1,000.00   |

New value is excluded from no new revenue tax rate calculation

## **Property Taxes**

- Read all about it Tax Code, Chapter 26
- Truth in taxation
  - Guide by the State Comptroller
  - Publications & Hearings
- Voter Approval rate
  - 3.5% above the no new revenue rate

### Sales Taxes

- Local sales & use taxes Tax Code, Chapter
   323
- Not all counties collect it, or can collect it
- Volatility
- Effect on property tax rate
  - Increases in sales tax collections lower the property tax rates!

#### Fees & Fines

- Fees statutes set the fees that each official may charge for specific services & duties
- Fines statutes give authority for officials to assess and set amounts (within parameters)
  - Justice Courts, County Courts, District Courts
- Collections
  - Develop a plan to insure legal, correct, & timely collections

#### Investment Income

- Comply with the Public Funds Investment Act
  - Training highly encouraged
  - Have a formal investment policy
  - Get regular reports from your investment officer
  - Participate in investment committee
- Focus on safety, not necessarily return

### **Debt Proceeds**

- Borrowing money
  - Limited methods available (general obligation bonds, certificates of obligations, tax notes)
  - Use in a timely fashion & for the intended purpose
  - Investing borrowed money
    - Have a structured timeline
    - Be mindful of arbitrage
- Listen to financial advisors and bond counsel

### Fund Balance

- Not a revenue, but a funding source that can be built over time
- Reserves how much should you have?
- Best used on "one-time" purchases
  - Do not rely upon for recurring expenses

## Common Special Revenues

 Special Revenue – revenue collected to be used for a specific purpose, and nothing else; usually set aside in a separate fund.

#### Examples:

- Road & bridge funds
- Courthouse security funds
- Technology funds
- Records & archive funds

# Road & Bridge Funds

- Transportation Code, Chapter 256
- County road & bridge fund fee
- Add on fees
- Supplement with general fund?

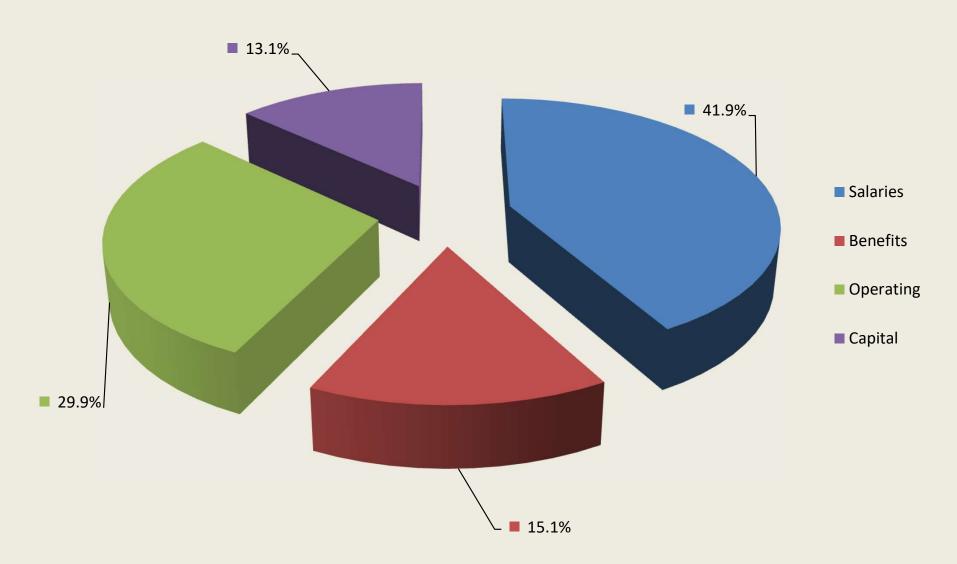
#### Grants

- Each comes with rules & regulations
  - Consider the source federal, state, non-profit
  - UGMS
- Only the Commissioners Court can authorize
- Most are designed to diminish over time
  - Consider the long term impacts once the grant ends
- Matching funds cash vs. in-kind
- Administrative burden

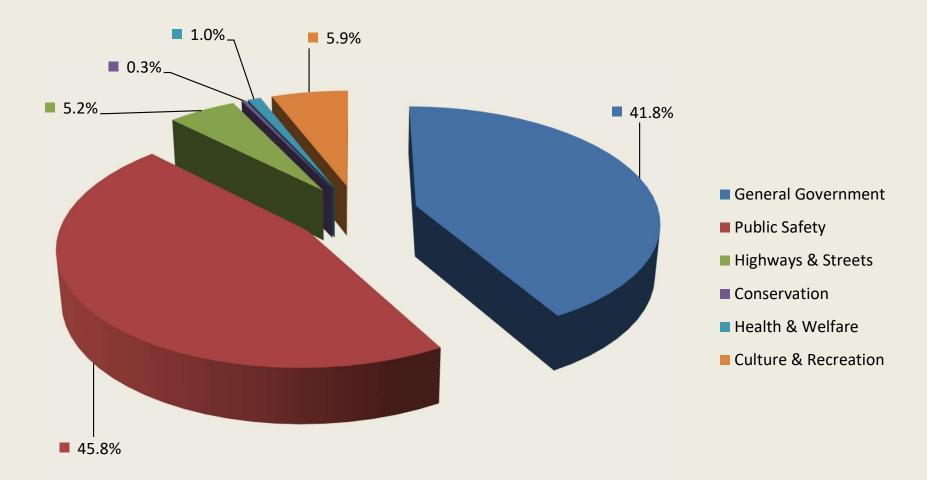
# Types of Expenditures

- County government is a service provider
- Types of services and examples
  - Mandatory
  - Required
  - Optional
- Must have constitutional or statutory authority to provide the services

# Expenditures by Class Tom Green County – general fund



# Expenditures by Function Tom Green County – general fund



# **Expenditure Controls**

- What level of service do we have to provide?
  - Budgetary decision
    - Determine your priorities
    - Determine what you can afford
- Who's in charge of how the money is spent?
  - Commissioners court in most instances
  - Some officials have discretion outside of your control to spend certain special revenue funds
- Can we outsource?

# Closing

Review of session

Questions?

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