Unlocking the Art of Effective Communication: Strategies for Success



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# Disclaimer

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### What is Communication?





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### **Effective Communication**

The function of effective communication is to <u>accurately</u> relay a particular message in such a way that the listener <u>understands.</u>





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## **Objectives for Communication**

- To inform
- To persuade
- To understand
- To instruct---management's responsibility
- To get action started



#### **Consequences of Poor Communication**









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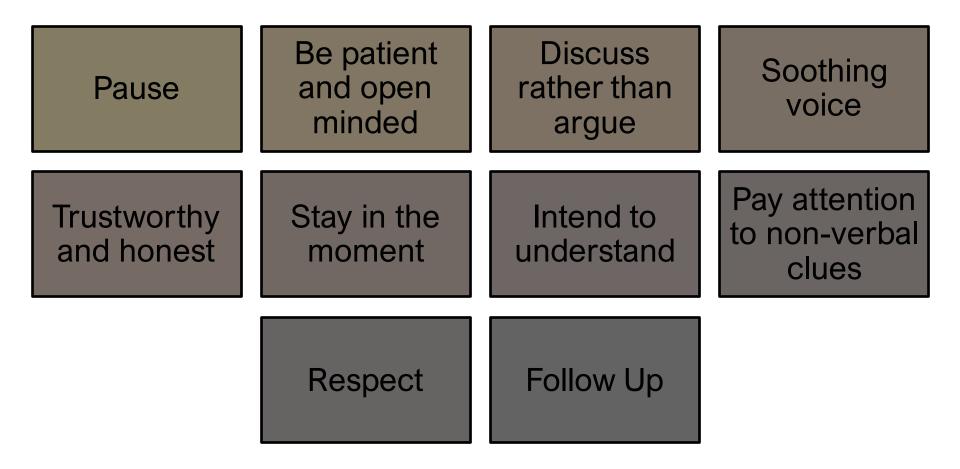
#### Words Matter...

When we receive positive communication from others, our brain releases a feel good chemical called *dopamine*.

When we receive negative communication from others, our brain releases a chemical called *cortisol.* (the stress hormone.)



#### **Guide to Positive Communication**







### **Non-verbal Communication**

Positive body language makes a person seem interested and engaged in conversation.

- Standing up straight
- Making eye contact with peers
- Nodding occasionally to show attentiveness





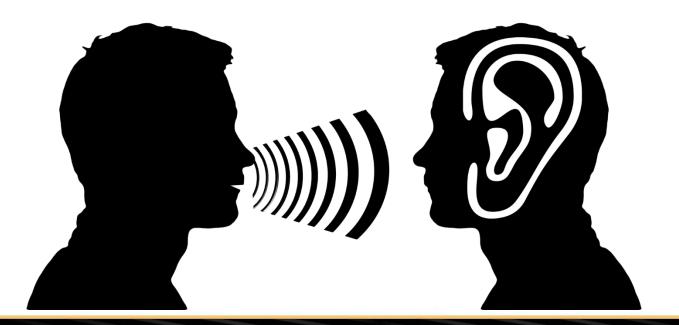






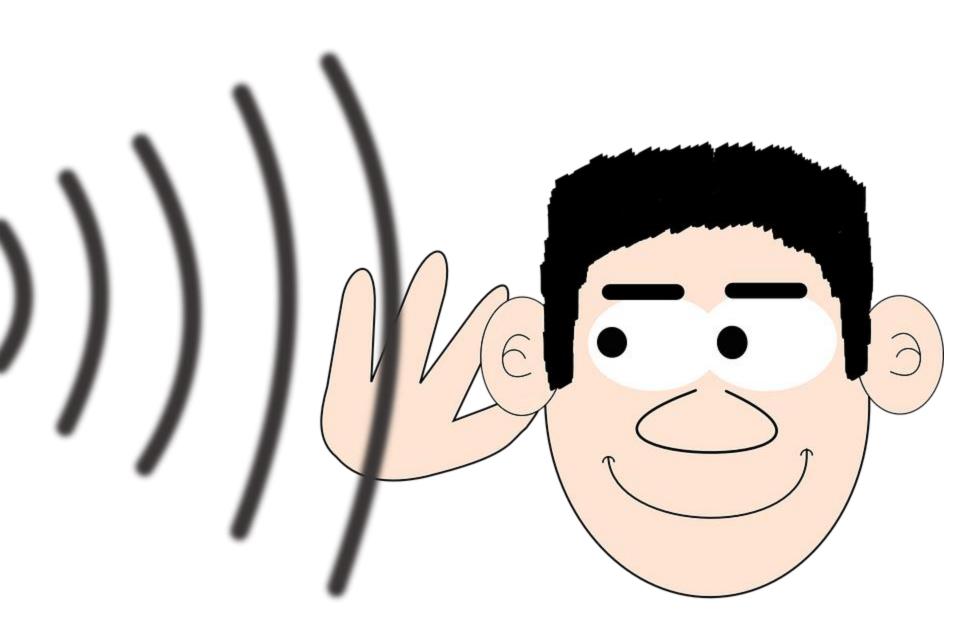


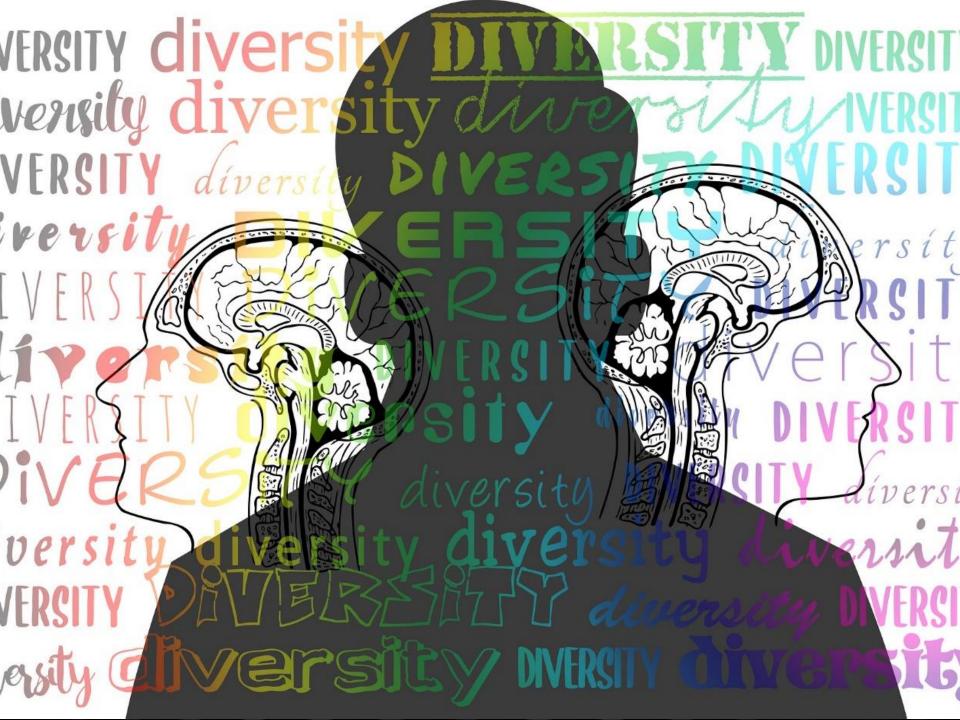
# The ability to hear and understand what individuals are saying.





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Hidden Figures (2016) https://www.youtube.com/watch?v=hNK8FCFpmm4

# **Making Diversity Work**





# **Manager Qualities**

- Respected
- Motivates employees
- Leads by example
- Good listener
- Has integrity
- Trains/Coaches employees





### **Qualities to Avoid**

- Rumors, gossip and tattlers
- Fails to communicate
- Speaks loudly, is rude or mean
- Does not have courage to address problems
- Uses discipline inappropriately
- Not consistent



# **Guidelines for Motivation**

Know your employees and what are their "hot" buttons, their motivators.

Assign challenging tasks that is within the employee's ability.

Coach about the task performance. Show your confidence in their ability.

Help the employee overcome obstacles.

Recognize the employee for successful task performances.

If not successful, recognize efforts and coach for future assignments.



#### **Communicate for Success**

Teach, Instruct & Empower employees	Set goals and objectives	Have written processes in place
Manage	Create a	Give
interpersonal	positive	constructive
dynamics	environment	feedback



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### **Constructive Feedback**

- Be descriptive
- Don't use labels
- Don't exaggerate
- Don't be judgmenta
- Speak for yourself





#### **Benefits of Effective Communication**

- Improves quality and productivity
- Boosts enthusiasm and morale
- Strengthens relationships and communication
- Increases job satisfaction
- Improves teamwork
- Builds trust and enhances employee loyalties



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